### **UNITED STATES** SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

### **SCHEDULE 14A**

(Rule 14A-101)

Proxy Statement Pursuant to Section 14(a) of the **Securities Exchange Act of 1934** (Amendment No. )

Filed b	y the Regi	trant ⊠ Filed by a Party other than the Registrant □							
Check	the approp	riate box:							
	Prelimin	ary Proxy Statement							
	Confide	Confidential, for Use of the Commission Only (as permitted by Rule 14a-6(e)(2))							
	Definitiv	e Proxy Statement							
	Definitive Additional Materials								
X	Solicitin	g Material Pursuant to §240.14a-12							
		GORES HOLDINGS, INC.							
		(Name of Registrant as Specified In Its Charter)							
		(Name of Person(s) Filing Proxy Statement, if other than the Registrant)							
Payme	nt of Filing	Fee (Check the appropriate box):							
X	No fee r	quired.							
	Fee com	Fee computed on table below per Exchange Act Rules 14a-6(i)(1) and 0-11.							
	(1)	Title of each class of securities to which transaction applies:							
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	(3)	Per unit price or other underlying value of transaction computed pursuant to Exchange Act Rule 0-11 (set forth the amount on which the filing fee is calculated and state how it was determined):							
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	Fee paid	previously with preliminary materials.							
	Check b	Check box if any part of the fee is offset as provided by Exchange Act Rule 0-11(a)(2) and identify the filing for which the offsetting fee was paid previously. Identify the previous filing by registration statement number, or the Form or Schedule and the date of its filing.							
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GORES HOLDINGS – HOSTESS RESEARCH ANALYST PRESENTATION

September 2016



### **DISCLAIMER**

This investor presentation ("Investor Presentation") is for informational purposes only and does not constitute an offer to sell, a solicitation of an offer to buy, or a recommendation to purchase any equity, debt or other financial instruments of Hostess Holdings, I.P. ("Hostess") or Gornes' Additional Presentation for the sell, as solicitation of an offer to buy, or a recommendation to purchase any equity, debt or other financial instruments of Hostess and Gorne defended under the U.S. Federal Securities Lawy. This presentation has been prepared in commencial in contained herein in development in the proposed business combination of the troutess and Gorne and for no other purpose. The information contained herein is develved from is develved from and eathernst sources. No representation is made as to the reasonableness of the assumptions made within or the accuracy or completeness of any projections, modeling or back-testing or any other information contained herein. All levels, prices and spreads are historical and do not represent current market levels, prices or spreads, some or all of which may have been changed since the issuance of this document. Any data on past performance, modeling or back-testing contained herein is not an indication as to future performance. Hostess and Gores assume no obligation to update the information in this investor Presentation.

Use of Projections
This investor Presentation contains financial forecasts with respect to Hostess' estimated net revenues, gross profit, Adjusted EBITDA and Adjusted EBITDA Margin for Hostess' fiscal years 2016 and 2017. Neither Gores' independent auditors, nor the independent registered public accounting firm of Hostess, audited, reviewed, compiled, or performed any procedures with respect to the projections for the purpose of their inclusion in this Investor Presentation, and accordingly, neither of them expressed an opinion or provided any other form of assurance with respect thereto for the purpose of this investor Presentation. These projections should not be relied upon as being necessarily indicative of future results.

In this investor Presentation, certain of the above-mentioned estimated information has been repeated (in each case, with an indication that the information is an estimate and is subject to the qualifications presented herein), for purposes of providing comparisons we historical data. The assumptions and estimates underlying the prospective financial information are inherently understand and are subject to a wide variety of significant business, economic and competitive risks and uncertainties that discussed acquares exclusive managements of the financial information. Accordingly, there can be no assumance that the prospective restricts of the future performance of Gonzel Financial information and enablestally from those present the prospective financial information. Inclusion of the prospective financial information will be achieved.

### Forward Looking Statements This Investor Presentation inclu-

Forward Looking Statements
This Investor Presentation includes "Torward looking statements" within the meaning of the "safe harbor" provisions of the United States Private Securities Litigation Reform Act of 1995. Forward-looking statements may be identified by the use of words such as "Torecast." "Irrend." "seek." "target." "articipate," "believe." "expect." "estimate," "plan." "outlook," and "project" and other similar expressions that predict or indicate future events or trends or that are not statements of historical matters. Such forward looking statements with respect to revenues, earnings, performance, strategies, recognition of the aspects of the businesses of Gores. Hosties are the combined company after completion of the Businesses. Combination are based on current expectations that are subject to risks and uncertainties. An number of factors code cause exclusi results or outcomes to differ materially from those indicated by such forward looking statements. These factors include, but are not limited to (1) the occurrence of any event, change or other cricumstances that could give rise to the termination of the Master Transaction Agreement; (a) the ability to complete the transactions contemplated by the Master Transaction Agreement. (a) the ability to meet NASSDA'S stating standards following the consumentation of the transactions contemplated by the Master Transaction Agreement. (a) the ability to meet NASSDA'S stating standards following the consumentation districts and consummation, which may be affected by, and many to the complete of the proposed Business Combination, which may be affected by, anong other things, competition, the ability of the combined company to grow and manage growth profitations/by with customers and supplems and relating to the competitive factors; and (9) other risks and uncertainties indicated from the fall proposed Business Combination; (7) changes in applicable laws or regulations; (8) the possibility that Hostess may be adversely affected by other economic, business, an

stry and Market Data
Investor Presentation. Hostess relies on and refers to information and statistics regarding market shares in the sectors in which it competes and other industry data. Hostess obtained this information and statistics from third-party sources, including reports by market and a sectors in which it competes and other industry data. Hostess obtained this information and statistics from third-party sources, including reports by market and its own internal estimates, taking into account publicly available information about other industry participants and test management's best view as to information that is not publicly available.

Use of Non-GAAP Financial Measures
This Investor Presentation includes non-GAAP financial measures, including earnings before interest, taxes, depreciation and amortization ("Adjusted EBITDA Margin and Free Cash Flow. In this Investor Presentation, Adjusted EBITDA Margin represents Adjusted EBITDA divided by Intelligence Cash Flow conversion is defined as Adjusted EBITDA minus capital expenditures divided by Adjusted EBITDA. You can find the reconcilation of these measures to the nearest comparable GAAP measures elsewhere in this Investor Presentation. Except as otherwise noted, all references herein to full-year periods refer to Hostiess' fiscal year, which ends on December 31.

Hostess believes that these non-GAAP measures of financial results provide useful information to management and investors regarding certain financial and business trends relating to Hostess' financial condition and results of operations. Hostess' management uses these non-GAAP measures to compare Hostess' performance to that of prior periods for trend analyses, for purposes of determining management incertiive compensation, and for budgeting and planning purposes. These measures are used in monthly financial reports prepared for management and Hostess' board of directors.

Hostess believes that the use of these non-GAAP financial measures provides an additional tool for investors to use in evaluating orgoing operating results and trends. Management of Hostess does not consider these non-GAAP measures in isolation or as an atternative to financial measures determined in accordance with GAAP.

Other companies may calculate Adjusted EBITDA, Adjusted EBITDA, Adjusted EBITDA Margin, Free Cash Flow and other non-GAAP measures differently, and therefore Hostess' Adjusted EBITDA, Adjusted EBITDA Margin, Free Cash Flow and other non-GAAP measures may not be directly comparable to similarly titled measures of other companies.

Additional information
In connection with the proposed Business Combination between Hostess and Gores, Gores intends to file with the SEC a definitive proxy statement and will mail a definitive proxy statement and other relevant documentation to Gores stockholders. This investor
Presentation does not contain all the information that should be considered concerning the proposed Business Combination. It is not intended to form the basis of any investment decision or any other decision in respect to the proposed Business Combination between the stockholders and other interaction advised to read, when available, the definitive proxy statement in connection with Gores's solication of proxisions for the special meeting to be had lot opprove the transactions contemplated by the proposed Business
Combination when it becomes evaluable. Stockholders are available to go and a safe to obtain a copy of the definitive proxy statement once it is available, without charge, at the SEC's website at http://sec.gov or by directing a request to: Gores Holdings, inc., clo The Gores Group LLC, 9800 Wilstine Boulevard, Beverty Hills, CA 90212, attention: Jennifer Kwon Chou (chou@gores.com).

This Investor Presentation shall not constitute a solicitation of a proxy, consent or authorization with respect to any securities or in respect of the proposed Business Combin

Participants in the Solicitation
Gores and its directors and officers may be deemed participants in the solicitation of proxies of Gores stockholders in connection with the proposed business combination. Gores stockholders and other interested persons may obtain, without charge, more detailed information regarding the directors and officers of Gores in Gores' Annual Report on Form 10-K for the fiscal year ended December 31, 2015, which was filed with the SEC on March 16, 2015. Information regarding the persons who may, under SEC rutes, be deemed participants in the solicitation of proxies to Gores stockholders in connection with the proposed transaction will be set forth in the definitive proxy statement for the transaction when available. Additional information regarding the interests of participants in the solicitation of proxies in connection with the proposed transaction will be included in the definitive proxy statement that Gores intends to file with the SEC.





### PRESENTERS AND SENIOR LEADERSHIP

#### Hostess



#### **Dean Metropoulos** Executive Chairman

- Executive Chairman of Hostess
- Founder and Executive Metropoulos & Co.
- More than 30 years of successful experience revamping iconic brands throughout the consumer space
- Strong track record of growing revenues, reducing costs and enhancing capital efficiency of portfolio companies









#### **Bill Toler** President & CEO

- President and CEO of Hostess
- · Former CEO and President of AdvancePierre Foods and former President of Pinnacle Foods
- More than 30 years of executive experience in the food and consumer sector
- Proven track record for brand growth, strategic planning and operations





#### **Tom Peterson** EVP & CFO

- Served as Hostess Corporate Controller since relaunch and promoted to CFO in March 2016
- Formerly a Managing Director at FTI Consulting and on the restructuring team of Legacy Hostess
- More than 20 years of accounting and finance expertise in a broad range of industries



### **Gores Holdings**



#### Alec Gores Sponsor / Director

- Chairman of Gores Holdings
- Founder, Chairman and Chief Executive Officer of The Gores Group
- More than 35 years of experience as an entrepreneur, operator and private equity investor
- Has invested in more than 100 portfolio companies through varying macroeconomic environments



#### Mark Stone Sponsor | Director

- Chief Executive Officer of Gores Holdings
- Member of The Gores Group's investment committee and responsible for Gores' worldwide operations team
- Key participant in numerous Gores' turnaround, value-oriented investments over his
- Served on the Board of many portfolio companies of The Gores Group

THE GORES GROUP

Gores Holdings

THE GORES GROUP

Gores Holdings



## **LONG-TERM SPONSORSHIP FROM PREMIER INVESTORS**

### The Gores Group / Gores Holdings, Inc.

- · Gores Holdings, Inc is sponsored by an affiliate of The Gores Group, a global private equity firm with 28-year track record of operational investing
- Since 1987, Gores has acquired and operated 110 companies
- Management team has over 80 years of combined operational, financial, investment and transactional
- · Representative investing experience:











### Dean Metropoulos: Storied Investor with a **History of Turnaround Success**

- Thought leader and brand revival specialist with deep investing, restructuring and operating experience
- History of value creation, with over 30 years of partnerships with a number of the major private equity firms to successfully rebuild some of the most well known brands in the consumer space, including:



















#### Apollo Global Management

- Leading global alternative investment manager in private equity, credit and real estate with over US\$170bn in assets under management
- · Opportunistic, value-oriented investment approach across market cycles and capital structures
- Representative consumer expertise:





















# **AGENDA**

- I. BUSINESS OVERVIEW
- **II. PROJECTIONS AND GROWTH OVERVIEW**
- **III. TRANSACTION SUMMARY AND TIMELINE**











I. BUSINESS OVERVIEW



### **KEY INVESTMENT THEMES**

Hostess Brand

Hostess business transformation:





- Aggressive capital investment drove optimization of manufacturing, distribution and implementation of highly analytical IT systems
- Strong customer support Hostess brand driving Sweet Baked Goods ("SBG") category growth while
  providing retailers the premium brand consumers want, improved penny profits, and higher margins
- The growth potential of this platform is strong and expanding
  - Core: Innovation and Brand extensions Flavors, Forms, Packaging, Bread, Premium, Better For You
  - White-space: In-Store Bakery, Frozen Retail, Foodservice, and International opportunities largely untapped
  - Acquisitions: Recent purchase of Superior Cake Products ("Superior") to accelerate development in ISB
- Best-in-class financial metrics
  - Growth Sustaining strong top-line growth
  - Adj. EBITDA margins Industry leading ~30%
  - 85%+ Adj. EBITDA to FCF conversion<sup>1</sup> by 2017
  - Clean balance sheet No legacy issues

### Hostess is a \$1bn+ brand at Retail with upside potential





### **BRAND STRENGTH DRIVING GROWTH AND CATEGORY**

### Special emotional relationship with consumers

U.S. consumers share a special emotional relationship with the 96 year old Hostess, a brand that defines the rapidly growing "Indulgent Snacking" trend

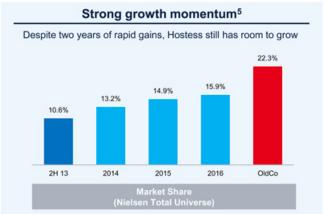












(9%)

(979)

Hostess data does not include Superior.

Nielsen U.S. total universe, 52 weeks ending 8/13/2016.

Nielsen U.S. total universe, 12 weeks ending 11/3/2012 compared to 12 weeks ending 1/26/2013.

Nielsen U.S. total universe, 52 weeks ending 8/13/2016.

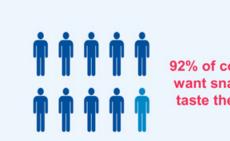
Nielsen U.S. 52 weeks ending 8/13/2016.
Nielsen U.S. 52 weeks ending 8/13/2016.
Nielsen U.S. 52 weeks ending 8/13/2016.
Hostess market share, Total hislesen Universe. Nielsen U.S. 12 weeks ending 10/6/2012, 24 weeks ending 1/4/2014, 52 weeks ending 12/27/2014, 1/3/2015, and year-to date ending 8/13/2016.
Market share based on retail sales dollars.



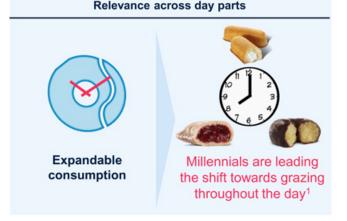


# THE SNACKING CATEGORY EXHIBITS STRONG **FUNDAMENTAL TRENDS**

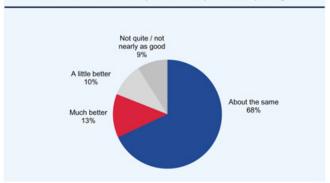
### Snacking is a growth category Snacking growth outpacing packaged foods - snacks replacing meals Dollar % change (2014-2015) 3.1% 7.6% **Packaged** In-Store Snacking<sup>1</sup> Food<sup>1</sup> Bakery<sup>2</sup> Taste and enjoyment rule...



92% of consumers want snacks with taste they enjoy<sup>3</sup>







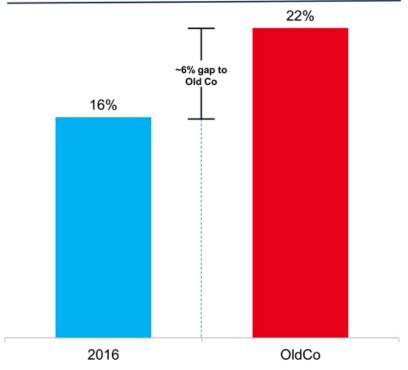




- Euromonitor report, Packaged Food in the U.S., December 2015. Nielson Perishables Group Fast Facts, 52 weeks ending 12/26/2015. SNAXPO report, How America Eats, April 2016. Harman Atchison Research, December 2014.

## HOSTESS STILL HAS SIGNIFICANT HEADROOM FOR **GROWTH AND SHARE GAINS**

### Hostess \$ share of SBG category1





### Significant Upside Remains

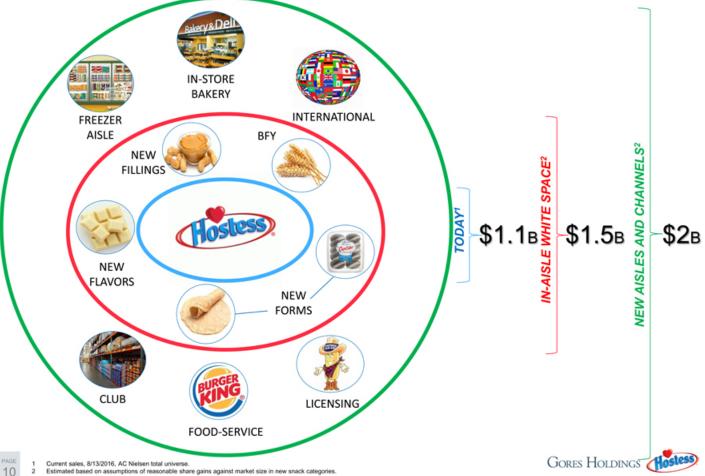
- ✓ Distribution expansion (more) items in more stores)
- ✓ Custom SKUs
- Seasonal flavors
- Display execution
- Portfolio optimization
- eCommerce

Notes: Hostess data does not include Superior.

1 Hostess market share, Total Nielsen Universe. Nielsen U.S. 12 weeks ending 10/6/2012, year-to-date ending 8/13/2016. Market share based on retail sales dollars.



# **HOSTESS HAS SIGNIFICANT ROOM FOR GROWTH BOTH IN AND BEYOND SBG**



# **OPPORTUNITIES FOR THE FUTURE**

**Great Foundation** 



**Culture of Growth** 



Innovation

Core

- New products and platforms
- Line extensions and flavors
- Seasonal LTO programs
- **ACV** expansion









White Space

- Frozen Retail
- **Food Service**
- Club
- International
- School items











Acquisitions & Licensing

- Acquisition of Superior Cake Products, Inc.1
- Cross-category licensing partnerships



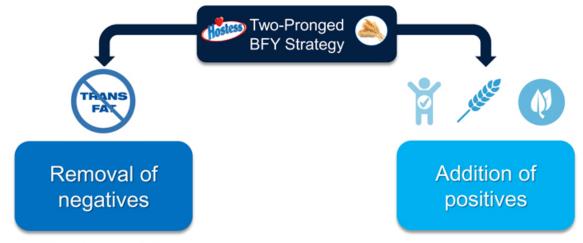






## **HOSTESS' APPROACH TO BETTER-FOR-YOU**

Objective: provide better-for-you options for consumers while maintaining brand equity and taste credentials



Phased approach to "cleaner label" on core

- Today "0 grams trans fat per serving and no PHOs"
- Short-term Label simplification and focus on natural flavors and colors
- Long-term Formulation changes to remove animal fats and other targeted ingredients

New items delivering BFY benefits

- Today New Mini Muffins deliver 8g whole grain. Banana muffins: "smart snack" for school nutrition compliance
- Longer-term New platforms to deliver positive nutrition

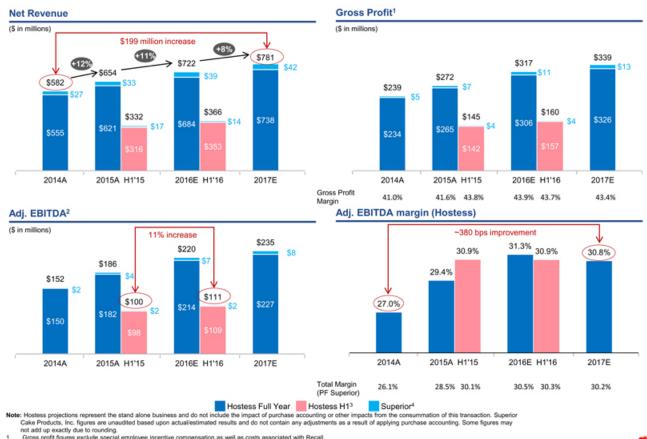




II. PROJECTIONS AND GROWTH OVERVIEW



## SIGNIFICANT GROWTH SINCE RE-LAUNCH WITH **MEANINGFUL UPSIDE POTENTIAL**



forest profit gloure exclude special employee incentive compensation as well as costs associated with Recall.

Adjusted EBITDA is a non-GAAP measure. Please see p24 for a reconciliation of Net Income to Adjusted EBITDA for Hostess.

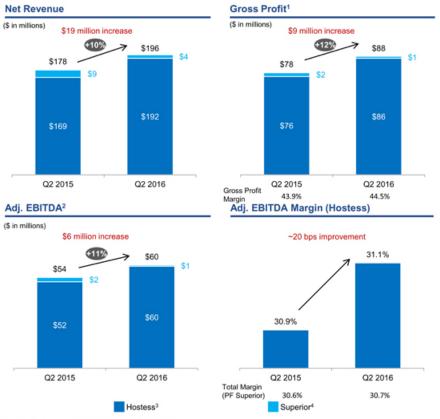
Hostess H116 financials include the performance of Superior from 51/10/2016 through 6/0/2016 (correspondingly excluded from H116 Superior results).

Superior H116 financials include the performance of Superior from 11/1/2016 through 6/9/2016.





### **STRONG MOMENTUM CONTINUES IN Q2 2016**



- Hostess continues significant growth with 14% on a GAAP basis and 10% pro forma for Superior preacquisition results
  - Driven by new product launches and continued development in small format
- Hostess drove gross margin increases of 63 basis points and \$9M of total gross profit dollars, a 12% increase
- Hostess increased Adjusted EBITDA by 11% on the 10% revenue growth
- Hostess increased Adjusted EBITDA by \$6M and expanded margin

- e: Some figures may not add up exactly due to rounding.

  Gross profit figures exclude costs associated with Recall.

  Adjusted EBITDA is a non-GAAP measure. Please see p30 for a reconciliation of Net Income to Adjusted EBITDA for Hostess.

  Hostess Q27-6 financials include the performance of Superior from 5/10/2016 through 6/30/2016 (correspondingly excluded from Q216 Superior results).

  Superior Q216 financials include the performance of Superior from 4/1/2016 through 5/9/2016.



# **SUSTAINABILITY OF MARGINS**

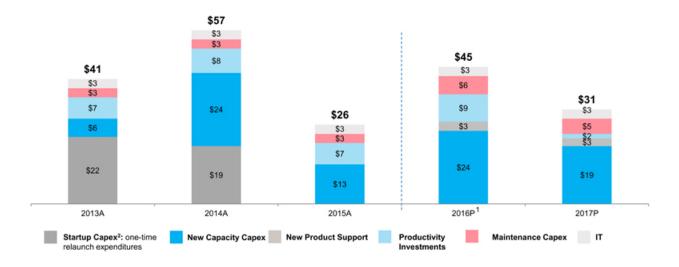
Driver	Commentary						
Pricing	<ul> <li>No material change in retail pricing model relative to legacy business</li> <li>Hostess is the leading brand in the premium segment</li> <li>As a category leader, retailers are supportive of our price structure since it generates a higher penny profit and profit margin for them relative to other brands</li> </ul>						
Manufacturing	<ul> <li>~\$140 million invested to create state-of-the-art manufacturing capabilities</li> <li>Hostess has a 3 bakery model that concentrates production of items to individual production lines</li> <li>Hostess has significant future cost savings and cost avoidance opportunities as we grow:         <ul> <li>~\$25m of annual manufacturing costs are fixed overhead that can be leveraged</li> <li>Less than 80% capacity utilization today</li> <li>Significant automation opportunities available</li> </ul> </li> </ul>						
SG&A and Distribution	<ul> <li>SG&amp;A functions fully built out with no legacy costs, pension obligations, etc.</li> <li>~40% of SG&amp;A is fixed (e.g., corporate) that can scale with incremental sales</li> <li>Third party warehouse and common carrier transportation provides scale and efficiency</li> </ul>						

Strong margin profile driven by: (i) the health of the SBG category combined with (ii) Hostess' leading brand position in the premium segment and (iii) a highly efficient operating model that could only be implemented through the unique circumstances around the relaunch



## LOW MAINTENANCE CAPEX WITH OPPORTUNITIES TO **DRIVE PRODUCTIVITY ABOVE PLAN**

Actual and estimated Capex (\$ in millions)



Productivity and capability investment opportunities

As Hostess moves focus from Startup to Best-In-Class Operator, there are a substantial number of automation and efficiency projects with payback periods under 2 years

Excludes acquisition and on-going capital expenditures for Superior.
Startup capex in the Stub year and 2014A includes one-time relaunch expenditures (i.e., equipment setup, Emporia warehouse improvements, pie line relocation and start-up support).







III. TRANSACTION SUMMARY AND TIMELINE





### PROPOSED TRANSACTION TERMS

- Pro-forma enterprise value of \$2,292 million (10.4x 2016E Adj. EBITDA)
- Pro-forma net debt / 2016E Adj. EBITDA of 4.5x1
- Existing Hostess shareholders to be paid \$522 million cash consideration<sup>2</sup> and issued 46.6 million roll-over shares in Hostess at close
- C. Dean Metropoulos (CDM) will serve as Executive Chairman post-transaction. C. Dean Metropoulos and family affiliates will continue to have over \$300 million invested in
- Additional PIPE investors committed to participate via \$350 million private placement (includes \$50mm of additional roll-over contribution from C. Dean Metropoulos)
- Completion of transaction is expected in early Q4 2016

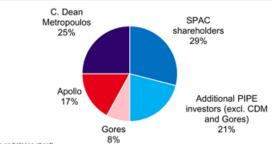
#### Pro-forma valuation

(\$ in millions, except per share values)		Pro-forma for transaction close
Gores illustrative share price		\$10.00
Pro-forma shares outstanding (millions) <sup>3</sup>		130.0
Total equity value		\$1,300.4
Pro-forma net debt		\$991.8
Pro-forma enterprise value		\$2,292.2
Pro-forma enterprise value / Adj. EBITDA		
2016E Adj. EBITDA	\$220.4	10.4x
2017E Adj. EBITDA	\$235.5	9.7x
Net debt / 2016E Adj. EBITDA	Some to not dobt of 6	4.5x1

#### Sources & uses

(\$ in millions)	
Sources	
Gores Holdings cash <sup>4</sup>	\$375
Additional PIPE investors (excluding \$50mm additional roll-over contribution from CDM)	\$300
CDM additional roll-over contribution	
Total sources	\$725
Uses	
Cash consideration <sup>4</sup>	\$522
Cash to de-lever	\$173
Gores Holdings transaction costs	
Total uses	\$725

#### Illustrative post-transaction ownership breakdown<sup>5</sup>



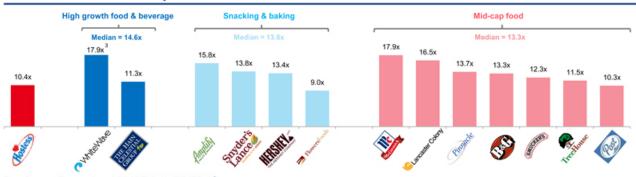
- Expected net debt at close of \$1,165mm, de-levered by \$173mm to net debt of \$992mm (including \$7.5mm of cash remaining on balance sheet).
- Expected net debt at close of \$1,165mm, de-levered by \$173mm to net debt of \$9892mm (including \$7.5mm of cash remaining on balance sheet). Cash consideration is prior to \$50mm additional roll-over contribution by COM and before transaction costs incurred by Hostess. Pro-forma share count includes \$7.5mm Gores Holdings public shares, \$5.3mm Gores Holdings Founder shares, 46.6mm rollover shares issued to sellers, 32.7mm shares issued to additional PIPE investors (including \$5.4mm to Gores), and 7.9mm shares issued to CDM (including his additional roll-over contribution). Furthermore, the company has committed to cancel 4.1mm Founder shares (with the potential to transfer up to an additional 0.5mm of Founder shares, subject to certain conditions). Assumes no Gores stockholder has exercised its redemption rights to receive cash from the trust account. This amount will be reduced by the amount of cash used to satisfy any extensions.
- redemptions.

  Reflects pro forma ownership post cancellation of 4.1mm Founder shares. Assumes a nominal share price of \$10.00.

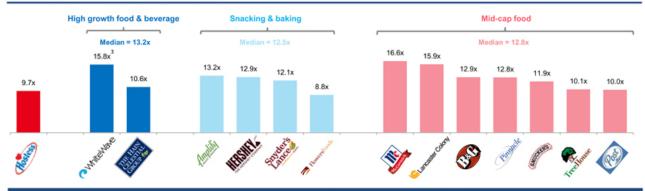


## **VALUATION BENCHMARKING TO PEERS**

#### Pro-forma firm value / 2016E Adj. EBITDA1



Pro-forma firm value / 2017E Adj. EBITDA<sup>2</sup>



Gores' acquisition of Hostess will occur at a meaningful discount to peers' TEV/ EBITDA trading levels.

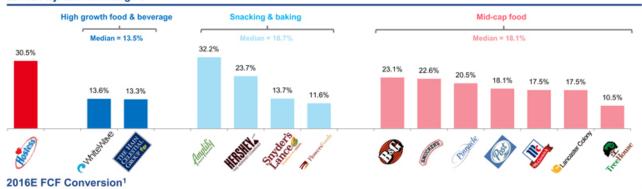
Source: Company and public filings; WallStreet Research; FactSet. Notes: Estimates as of 9/12/2016.

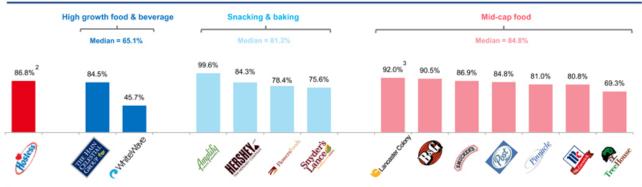
Sectionalises sis of parameters of parameters are supported by 2016E Adj. EBITDA of \$220mm. Hostess represents transaction pro-forma firm value of \$2,292mm divided by 2017E Adj. EBITDA of \$235mm. WhiteWave Foods market data as of 7/6/2016, prior to transaction announcement.



### **ATTRACTIVE MARGIN PROFILE RELATIVE TO PEERS**

#### 2016E Adj. EBITDA Margins





### Hostess' competitively advantaged business model contributes to its best in class margins

Source: Company and public filings; WallStreet Research; FactSet.

Notes: Estimates as of 9/12/2016.

FCF conversion defined as (Adj. EBITDA-Capex) / Adj. EBITDA.

Represents 2017E Hostess FCF Conversion; Adj. EBITDA - \$235.5m, Capex - \$31.1m; Hostess 2016E FCF Conversion of 78.9% (\$4mm carry over expansion capex from 2015)

GORES HOLDINGS

Given lack of estimates, assumes CY2016E capex as same % of sales as FY2016A.







# ANTICIPATED TRANSACTION TIMELINE

Date	Event
Early July	✓ Business combination agreement executed
	✓ Transaction announced
July	✓ Preliminary proxy materials filed with SEC
Early September	✓ Reply to initial SEC comments on preliminary proxy
Mid-Late September	Mail definitive proxy materials to shareholders
Early-Mid October	Hold shareholder vote and close transaction

Gores Holdings Hostess



## **HOSTESS NON-GAAP RECONCILIATION (UNAUDITED)**

(in millions)	Twelve Months (Estimated) Ending 31-Dec-17	Twelve Months (Estimated) Ending 31-Dec-16	Six Months Ended 30-Jun-16	Three Months Ended 30-Jun-16	Twelve Months Ended 31-Dec-15	Six Months Ended 30-Jun-15	Three Months Ended 30-Jun-15	Twelve Months Ended 31-Dec-14
Net income (loss)	\$101.8	\$74.9	\$48.0	\$29.5	\$88.8	\$75.7	\$43.2	\$81.5
Plus non-GAAP adjustments:								
Interest expense, net	50.1	59.6	35.7	17.9	50.0	17.7	8.6	37.4
Loss on debt extinguishment <sup>1</sup>					25.9	7.8	7.8	
Depreciation and amortization	15.3	11.5	5.6	3.0	9.8	4.5	2.4	7.1
Related party expenses <sup>2</sup>		2.5	2.4	1.1	4.3	2.5	1.2	4.5
Unit-based compensation	0.2	0.3	0.4	0.3	1.4	0.4	0.3	0.4
Other (income) expense <sup>3</sup>		9.9	9.2	7.7	(8.7)	(12.1)	(12.1)	0.6
Impairment of property and equipment		7.3	7.3		2.7	0.4	0.4	13.2
Loss on sale/abandonment of property and equipment and bakery shutdown costs <sup>4</sup>		0.2	0.2	0.1	4.2	0.9	0.5	5.2
Special employee incentive compensation <sup>5</sup>					3.9			
Distributions for Cash taxes and tax sharing and income tax provision	60.1	47.4	0.3	0.3	-			
Adjusted EBITDA <sup>6</sup>	\$227.5	\$213.8	\$109.2	\$59.8	\$182.2	\$97.7	\$52.3	\$149.8
Superior Adjusted EBITDA <sup>7</sup>	8.0	6.6	2.0	0.6	4.2	2.3	1.4	2.1
Combined Adjusted EBITDA	\$235.5	\$220.4	\$111.2	\$60.4	\$186.5	\$100.0	\$53.6	\$151.9

Hostess projections represent the stand atone business and do not include the impact of purchase accounting or other impacts from the consummation of this transaction.

During the year enclied December 31, 2015, the Company recorded a loss on eximpulshment related to our original Term Loan of \$2.5 million, which consisted of prepayment penalties of \$9.9 million and write-off of deferred financing costs of \$16.0 million, during the third quarter of 2015, During the three and six months encled June 30, 2015, the Company recorded a loss on a partial eximpulshment of its original Term Loan of \$7.8 million, which consisted of prepayment penalties of \$9.9 million and write-off of deferred financing related penalty expenses.

Related party expenses.

2015 a strained includes \$7.7 million of exceptional one-time items, \$2.1 mm of fees for professional services and \$0.1 million of other expenses.

2016 a strained includes \$7.7 million of exceptional one-time items, \$2.1 mm of fees for professional services and \$0.1 million of other expenses.

2016 a strained includes \$7.7 million of four-related recall costs. During the type are ended December 31, 2015, other income consisted of legal and professional fees of \$3.7 mm and \$5.2 mm, respectively, and \$4.0 mm of four-related recall costs. During the year ended December 31, 2015, other income consisted of \$1.2 million of proceeds from the sale of foreign trademark rights and perpetual irrevocable losness to certain "know how" in certain countries in the Middle East, partially offsite ty \$3.3 million for professional service fees related to our pursuit of a foreign. Other income during the three and six months ended June 30, 2015, primarily recordable licenses to certain "know how" in certain countries in the Middle East. During the year ended December 31, 2014, other expense was \$0.6 million. During the three and six months ended June 30, 2015, the Company incurred expenses associated with the closures and relocation of assets of \$1.2 million and \$1.4 million, respectively,

assets.
For the year ended December 31, 2015, a one-time special bonus payment of \$2.6 million was paid to employees at our bakery facilities and corporate employees, respectively, as compensation for their efforts in the successful re Company and was recorded on a separate line in the Consolidated Income Statement as a deduction from gross profit.
Hostess H115 financials include the performance of Superior from Manual, Jun 20,016 through June 30,2016 (correspondingly excluded from H116 Superior results).

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### **APPENDIX**



# GLOSSARY

Term	Definition
ACV	All-commodity volume (%)
BFY	Better-for-you
C-store	Convenience store
ISB	In-store bakery
LTO	Limited time offer
PHO	Partially hydrogenated oils
SBG	Sweet baked goods
SKU	Stock keeping unit

